

AGENDA
KANSAS RACING AND GAMING COMMISSION
10:00 a.m., Friday, October 07, 2022

SHAWNEE COUNTY PUBLIC LIBRARY
1515 SW 10th Avenue
Topeka, KS 66604

A. CALL TO ORDER

B. APPROVAL OF AGENDA

C. APPROVAL OF MINUTES

1. [Minutes of September 09, 2022](#)

D. CONSENT AGENDA

Items listed on the consent agenda are routine in nature. If requested by a commissioner, an item may be removed from the Consent Agenda and placed under Commission Items for further discussion and consideration.

1. Approvals and revocations for certain lottery facility games and related components
 - a. [GLI Approval Letters October 2022](#)
 - b. [GLI Revocation Letters October 2022](#)
 - c. [BMM Approval Letters October 2022](#)
2. Internal Control Amendment Approvals
 - a. [Boot Hill Casino and Resort Internal Control Amendment Approvals](#)
 - b. [Kansas Star Casino Internal Control Amendment Approvals](#)
 - c. [Hollywood Casino at Kansas Speedway Internal Control Amendment Approvals](#)
 - d. [Kansas Crossing Casino Internal Control Amendment Approvals](#)

E. LOTTERY GAMING FACILITY REPORTS/ITEMS

1. Boot Hill Casino and Resort
 - a. [September Monthly Report](#)
 - b. [September Revenue Report](#)

2. Kansas Star Casino
 - a. [September Monthly Report](#)
 - b. [September Revenue Report](#)
3. Hollywood Casino at Kansas Speedway
 - a. [September Monthly Report](#)
 - b. [September Revenue Report](#)
4. Kansas Crossing Casino
 - a. [September Monthly Report](#)
 - b. [September Revenue Report](#)

F. COMMISSION ITEMS – OLD BUSINESS

None

G. COMMISSION ITEMS – NEW BUSINESS

None

H. PUBLIC COMMENTS

I. STAFF REPORTS

1. Garrett Rogers, Paralegal
 - a. [Voluntary Exclusion Program Report](#)
2. Todd Allen, Director of Sports Wagering
3. Don Brownlee, Executive Director

J. EXECUTIVE SESSIONS

The Commission conducts executive sessions in accordance with the Kansas Open Meetings Act and all discussions are limited to the specified purposes listed in K.S.A. 75-4319. The Commission utilizes executive sessions to consult with the Commission's attorney on confidential legal matters, to discuss confidential personnel matters, to protect the confidentiality of necessarily closed information including licensee background reports, and to protect the integrity of gaming information and the confidentiality of lottery gaming facility manager finances.

The following items will be discussed during the first executive session:

1. Background Reports

The following items will be discussed during the second executive session:

1. Attorney/Client Privilege

K. OTHER BUSINESS/FURTHER COMMISSION ACTION

1. Consideration of proposed gaming licenses and renewals

L. ADJOURNMENT

KANSAS RACING AND GAMING COMMISSION

MINUTES – SEPTEMBER 09, 2022

CALL TO ORDER
(A.)

Chairman David Moses called the September 09, 2022, meeting to order at 10:00 a.m. The meeting was held at the Topeka and Shawnee County Public Library in Topeka, Kansas. Notice of this meeting was given to the public via the KRGK and Public Square websites. Commissioners Brandon Jones, Larry Turnquist, Kelly Kultala, and Sheryl Spalding were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Director of Security Roger Bailey, Director of Sports Wagering Todd Allen, Director of IT&C-s Dennis Bachman, and other staff.

MOTION, APPROVE
AGENDA
(B.)

Executive Director Don Brownlee stated that the VEP Forfeiture Hearing was moved from agenda item J to section K, Other Business.

Commissioner Spalding (Turnquist) moved to approve the agenda as amended. Motion carried 5-0.

MOTION, APPROVE
July 22, 2022
MEETING MINUTES
(C.)

Commissioner Kultala (Spalding) moved to approve the minutes of the August 12, 2022 meeting. Motion carried 5-0.

MOTION, APPROVE
CONSENT AGENDA
(D.)

Commissioner Turnquist (Jones) moved to approve the consent agenda (four items). Motion carried 5-0.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; BOOT
HILL CASINO & RESORT
(E.1.a.)

Ryan Deutsch, Assistant General Manager, reported:

- August 2022 revenue numbers compared to August 2021:
 - Total gaming revenue down 1.74%
 - Total slot revenue down 0.56%
 - Table games revenue down 12.82%
- Events and Promotions:
 - Weekly Kiosk Games
 - Weekly Food and Beverage Specials
 - Gift Promotions
 - Rushing for Riches Game
 - VIP Promotions
 - Labor Day Specials and Promotions
- Upcoming Entertainment & Events
 - Jo Dee Messina – September 16
 - Amanda Miguel & Ana Victoria – October 14

- Los Angeles Azules – October 23
- Jake Owen – November 5
- Gloria Trevi – November 6
- Los Chicos de 512 – November 18
- Sports Wagering
 - Launched digital platform with Draft Kings – September 1st
 - Currently focused on getting the temporary retail book out, anticipating this will be done in early October.
 - Sports wagering related renovations are anticipated to be completed in January of 2023
 - The most bet on game was the Kansas City Chiefs vs Arizona Cardinals.
- Since August 12th, there have been 3 positive cases of COVID-19

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; KANSAS
STAR
(E.2.a.)

Alli Bair, Director of Operations, reported:

- Admissions down 15.7% compared to August 2021
- August 2022 revenue numbers compared to August 2021:
 - Total gross gaming revenue down 8.0%
 - Slot coin-in down 7.2%
 - Slot hold down 0.1 pts
 - Table games drop up 0.8%
 - Table games hold up 1.2 pts
- Past Events and Promotions:
 - Ted Nugent – August 5, 2022
 - Brantley Gilbert – September 2, 2022
- Upcoming Events and Promotions:
 - VIP Blazing Hotseats – September 15 & 29, 2022
 - Oak Ridge Boys – September 23, 2022
 - Frozen Face-Off – September 24, 2022
 - Third Eye Blind – October 22, 2022
 - National Final Steer Roping – November 4-5, 2022
 - Farm Expo Trade Show – December 1-3, 2022
- Sports Wagering
 - Launched mobile platform, with FanDuel, and opened temporary sports book on September 1, 2022
- Since August 1st, there have been 16 positive cases of COVID-19

LOTTERY GAMING
FACILITY
REPORTS/ITEMS;
HOLLYWOOD CASINO AT
KANSAS SPEEDWAY

Lydia Garvey, Vice President & General Manager, reported:

- Admissions were down 5.5% compared to August 2021
- August 2022 revenue numbers compared to August 2021:
 - Total gross gaming revenue increase 7.1%
 - Slot revenue up 5.4%

(E.3.a.)

- Table games revenue up 25.4%
- Recent/Upcoming Events and Promotions:
 - September 1 – Barstool Sportsbook Grand Opening
 - September 9 – Hollywood Casino 400 Drawing
 - September 11 – Hollywood Casino 400 NASCAR race
 - September 15 – KC Chiefs Home Opener Watch Party
 - September 16 – Sizzlin September Slot Tournament
 - September 24 – Winners Party
 - September 30 – Groceries for a Year
 - October 1 - \$30K Slot Tournament
 - October 6 – Football Punch Board
 - October 7 – Money Booth
- Sports Wagering
 - Opened the temporary retail location on September 1st, 2022.
 - Governor Kelly visited the casino to place the first bet, betting \$15 for the Kansas City Chiefs to win the Super Bowl.
- In the month of September, there have been 4 positive cases of COVID-19.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; KANSAS
CROSSING CASINO
(E.4.a.)

Jeff McKain, General Manager, reported:

- Admissions up 2% compared to August 2021
- August 2022 revenue numbers compared to August 2021:
 - Coin in up 5%
 - Table games drop down 6.1%
 - Net gaming revenue up 4.2%
- Events and Promotions:
 - August
 - Kiosk Multiplier games every Tuesday
 - Camp 49 Hot promotional specials every Wednesday
 - Casino Hot Seats every Thursday
 - Fast Cash promotion Friday 5th, 12th, and 19th
 - Cash is King promotion Friday the 26th
 - Casino gift day every Saturday
 - Additional gift day on Sunday 28th
 - September
 - Kiosk Multiplier games every Tuesday.
 - Camp 49 Hot promotional specials every Wednesday.
 - Casino Hot Seats every Thursday.
 - Battle of the Mine promotion Friday the 2nd, 9th, 16th and 23rd.
 - Table Games Pick a Chip promotion every Friday.
 - Cash is King promotion Friday the 30th.

- Casino gift day every Saturday.
- Outside concert Saturday the 10th and 24th. (Uncle Kracher and Trace Adkins)
- Additional gift day on Sunday the 25th.
- Sports Wagering
 - Points Bet, Bet MGM, and Caesars are the mobile sports gaming platforms partners.
- Since August 12th, there has been 5 positive cases of COVID-19

COMMISSION ITEMS –
OLD BUSINESS (F.)

There was no old business

COMMISSION ITEMS –
NEW BUSINESS
(G.1.)

Brandi White, Director of Administration, Finance and Budget presented the fiscal year 2023 and 2024 annual budgets on behalf of KRGC and the Kansas State Gaming Agency.

MOTION – APPROVE
FISCAL YEARS 2023 AND
2024 BUDGETS (G.2)

Commissioner Jones (Kultala) moved to approve the proposed fiscal year 2023 and 2024 budget for the Kansas Racing and Gaming Commission and the Kansas State Gaming Agency. Motion passed 5-0.

PUBLIC COMMENTS
(H.)

There were no public comments.

STAFF REPORTS
(I.1. and I.2.)

Garrett Rogers, Paralegal, reported on the Voluntary Exclusion Program statistics for the month of August 2022.

- KRGC sent out a letter to every active VEP giving them an opportunity to include sports wagering in their exclusion agreement.

Todd Allen, Director of Sports Wagering, reported:

- In the first 8 hours after launch, 471,000 geo-compliance checks were made. Of those checks, 9,700 attempts to place a wager in the Kansas City, Missouri area were blocked.
- After the first full week, there were roughly 100,000 attempts from Missouri to place a bet in Kansas.
- Over opening weekend, 132,000 new users signed up.
- Geo-compliance can be accurate up-to 5 meters.
- Temporary sports regulations are still being reviewed by the Attorney General.

Executive Director Brownlee reported:

- KRGC joins the commissioners in welcoming Lydia Garvey and Alli Bair.
- Boyd Gaming has selected a new General Manager for the Kansas Star Casino, Doug Lang
- Currently working with the Attorney General's office to hire another attorney for the legal department.
- In the process of developing amended parimutuel regulations that goes with the historical horse racing regulations.
- The next commission meeting is scheduled for October 7, 2022 at the Topeka and Shawnee County Public Library beginning at 10:00am.

Chairman Moses asked for clarification on on-site sports wagering. Director Allen replied that he would need to review the legislation before answering. Executive Director Brownlee noted that the Kansas Lottery has a "catalog" of approved sports teams for sports wagering.

MOTION, EXECUTIVE
SESSION; CONFIDENTIAL
BACKGROUND REPORTS
(J.1.)

Commissioner Kultala (Turnquist) moved that the Commission go into executive session for the purpose of reviewing confidential background reports presented today by the commission's security division. In addition to the commissioners, the confidential background reports portion included the executive director, general counsel, and director of security. The total time for the executive session was anticipated to be fifteen (15) minutes until 11:20 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried 5-0, and the meeting was adjourned to executive session at 11:05 a.m.

RECONVENE
(J.2.)

The commission meeting returned to open session at 11:20 a.m. with Chairman Moses, Commissioner Jones, Commissioner Turnquist, Commissioner Kultala, and Commissioner Spalding present.

MOTION, EXECUTIVE
SESSION; ATTORNEY-
CLIENT PRIVILEGE
(J.3.)

Commissioner Spalding (Jones) moved that the Commission go into executive session for the purpose of consulting with the agency's attorney on attorney-client privileged communications. In addition to the commissioners, the attorney-client privileged communications will

include the executive director and general counsel. After discussion, the total time for the executive session was anticipated to be thirty (30) minutes until 11:52 p.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried 5-0, and the meeting was adjourned to executive session at 11:22 a.m.

RECONVENE
(J.4.)

The commission meeting returned to open session at 11:52 a.m. with Chairman Moses, Commissioner Jones, Commissioner Turnquist, Commissioner Kultala, and Commissioner Spalding present.

MOTIONS ON LICENSE
APPLICATIONS
(K.1.)

Commissioner Turnquist (Spalding) moved to *deny two* license applications, and *approve the remaining 228* license applications from the September 09, 2022, list of background reports referred to the commission for action. The motion carried 5-0.

OTHER BUSINESS:
VOLUNTARY EXCLUSION
FORFEITURE HEARING
(L)

General Counsel Judith Taylor presented VEP forfeiture hearing case number 2022-9011. K00316 was present for the hearing. Commissioner Kultala was unable to remain present for the entire hearing.

Commissioner Jones (Spalding) moved to uphold the findings of the Summary Proceeding Order in KRGC case number 2022-9011. Motion passed 4-0, Commissioner Kultala was absent.

Chairman Moses (Turnquist) moved to allow K00316 to reapply for removal from the VEP list without a waiting period. Motion passed 3-1. Commissioner Kultala was absent.

ADJOURNMENT
(M.)

There were no other items for discussion or motion.

Chairman Moses stated that the October 07, 2022 commission meeting will begin at 10:00 a.m. for an in-person meeting at the Shawnee County Public Library in Topeka, Kansas.

Commissioner Jones (Spalding) moved to adjourn the meeting. Motion passed 4-0, Commissioner Kultala was absent. The meeting was adjourned at 1:32 p.m.

SUBMITTED BY:

Larry Turnquist
Secretary

APPROVED BY:

David Moses
Chairman

Manufacturer	File Number	Game Name
Ainsworth Game Technology Limited	MO-73-AWG-22-26	Grand Legacy
Ainsworth Game Technology Limited	MO-73-AWG-22-27	Royal Legacy
American Wagering Inc, dba Caesars Digital	MO-559-AWH-20-01	Cabinet
Aristocrat Technologies, Inc.	MO-73-ARI-22-89	Winner's World 2
Aristocrat Technologies, Inc.	MO-73-ARI-22-90	Monaco Platform
Aristocrat Technologies, Inc.	MO-73-ARI-22-91	Monaco Runtime
Aristocrat Technologies, Inc.	MO-73-ARI-22-92	Jackpot Carnival Power Of 88
Aristocrat Technologies, Inc.	MO-73-ARI-22-94	7.02.72.04
Aristocrat Technologies, Inc.	MO-73-ARI-22-95	System Base
Aristocrat Technologies, Inc.	MO-73-ARI-22-96	Operating System
Aristocrat Technologies, Inc.	MO-73-ARI-22-97	Lucky's Wild Inferno
Aristocrat Technologies, Inc.	MO-73-ARI-22-98	Buffalo Diamond Extreme
Aristocrat Technologies, Inc.	PA-73-ARI-22-01	Cinema L4 Cabinet Assembly
Aristocrat Technologies, Inc.	SY-08-ARI-22-02	OASIS Mobile Wallet System Software
Aristocrat Technologies, Inc.	SY-73-ARI-22-07	Oasis Loyalty System Software
Aristocrat Technologies, Inc.	SY-73-ARI-22-09	nCompass and nCompass LITE system
CADILLAC JACK	MO-22-CAD-22-15	Mega Diamond
CADILLAC JACK	MO-22-CAD-22-16	Gold Inferno
CADILLAC JACK	MO-73-CAD-21-62	Monkey Legends Imperial 88
CADILLAC JACK	MO-73-CAD-22-01	Panda Blessings Imperial 88
CADILLAC JACK	MO-73-CAD-22-17	Butterfly Rise
CADILLAC JACK	MO-73-CAD-22-18	Lantern Rise
Everi Games, Inc.	MO-22-MMG-22-13	Quixant Logic Board
Everi Payments, Inc.	SY-73-GAC-22-01	Kiosk Software
Fan Duel **	SY-559-FAN-22-13	Sportsbook
FanDuel	SY-559-FAN-22-14	FanDuel Sportsbook
FanDuel	SY-559-FAN-22-15	FanDuel Sportsbook
FanDuel	SY-559-FAN-22-16	FanDuel Sportsbook
FanDuel	SY-559-FAN-22-17	FanDuel Sportsbook
FanDuel	SY-559-FAN-22-18	FanDuel Sportsbook
FanDuel	SY-580-FAN-22-16	Player Account Management Platform
FanDuel	SY-580-FAN-22-17	Player Account Management Platform
FanDuel	SY-580-FAN-22-18	Player Account Management Platform
IGT	MO-19-IGT-22-01	AVP4.1 RS2 Brain Box Motherboard
IGT	MO-22-IGT-22-25	Ocean Magic
IGT	MO-22-IGT-22-26	Q SERIES
IGT	MO-22-IGT-22-28	AVP4.1 RS2 ME Brain Box
IGT	MO-22-IGT-22-32	Peak Bar Top USB I/O Cabinet Controller
IGT	MO-286-IGT-22-01	FOR SALE 4.1 INTEL HARDWARE FOR KSL
IGT	MO-286-IGT-22-02	FOR SALE 4.0A HARDWARE FOR KSL AMD 4.0+
IGT	MO-432-IGT-22-10	Multi-Card Keno
IGT	MO-432-IGT-22-11	Spot Keno
IGT	MO-432-IGT-22-12	Four Card Keno
IGT	MO-432-IGT-22-13	Bullfroggin' Keno
IGT	MO-432-IGT-22-14	CAVEMAN KENO

IGT	MO-432-IGT-22-15	Wolf Run Keno
IGT	MO-432-IGT-22-16	Target Lock Keno
IGT	MO-432-IGT-22-17	Cleopatra Keno
IGT	MO-432-IGT-22-18	Da Vinci Diamonds Keno
IGT	MO-521-IGT-22-03	Cobalt I/O USB Cab Controller
IGT	MO-521-IGT-22-10	Slant I/O USB Cab Controller
IGT	MO-521-IGT-22-11	Crystal Core I/O USB Cab Controller
IGT **	SY-582-IGT-22-01	Margin Maker 2
INCREDIBLE TECHNOLOG	MO-73-INT-22-15	Dragon Rush Fei nu
Interblock d.o.o. (previously Elektroncek, d.d.)	MO-48-ELE-22-01	SAS Multigame Module
Kambi ***	SY-645-KAM-22-01	Sportsbook
SB Tech *	MO-580-SBE-19-01	BV, Printer, WHIZZ SB32
SB Tech *	MO-645-SBE-22-01	BV & Printer Firmware
SB Tech *	SY-675-SBE-22-01	Sportsbook Software
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-286-BAL-22-01	JURISDICTIONAL CHIP_KA
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-22-65	31.5" Monitor
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-22-91	RCU Firmware
* Executive Approval on 09/27/2022		
** Executive Approval on 09/12/2022		
*** Executive Approval on 09/15/2022		

Revoked Manufacturer	Revoked Game Name	Revoked File Number	Revoked ID Number	New File Number	New ID Number	Replace By
Aristocrat	ATI Platform	MO-73-ARI-21-52	2.0.0.0	MO-73-ARI-22-91	2.0.0.4	11/06/2022
Aristocrat	ATI Platform	MO-73-ARI-21-52	2.3.0.36	MO-73-ARI-22-90	2.3.1.60	12/06/2022
Aristocrat	Winners World 2	MO-73-ARI-21-63	WW_R2.0.002	MO-73-ARI-22-89	WW_R2.0.006	11/06/2022
Aristocrat	nCompass	See Appendix II		SY-73-ARI-22-09	2.11.3.5	12/06/2022

Manufacturer	Report Number	Game Name
Konami	KGI13341KS	America's Rich Life Seaside Riches
Konami	KGI13361KS	America's Rich Life Luxury Nights

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Don Brownlee, Executive Director

Laura Kelly, Governor

Boot Hill Casino Internal Control Amendments

October 07, 2022

<u>Item #/ (Description)</u>	<u>Regulation Waiver?</u>	<u>Regulation/IC Reference</u>	<u>Staff Recommendation</u>
BH612 Sportsbook Job Descriptions	No	KAR 112-201.23	Approval

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Kansas Star Casino Internal Control Amendments

October 7, 2022

<u>Item #/ (Description)</u>	<u>Regulation Waiver?</u>	<u>Regulation/IC Reference</u>	<u>Staff Recommendation</u>
KS346 – Sensitive Keys	No	KAR 112-104-34 / Security Sections 3 & 5, Security Plan	Approval

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Don Brownlee, Executive Director

Laura Kelly, Governor

Hollywood Casino Internal Control Amendments

October 7, 2022

<u>Item #/ (Description)</u>	<u>Regulation Waiver?</u>	<u>Regulation/IC Reference</u>	<u>Staff Recommendation</u>
HW178 –Jackpot Logging Threshold / Cash Movement Recording Threshold / Surveillance Lead Agent	Yes	KAR 112-104-2, 106-4 & 106-6 / Chapter J – Surveillance; Surveillance Org Chart and Job Descriptions	Approval
HW180 – Slot CPU Key / Jackpot Payout Machines / Debt Set-Off / Jackpot Signatures	Yes	KAR 112-107 / Chapter E – Slot Machines	Approval
HW182 – Sports Book Managers Discretionary Comp Authority	No	KAR 112-104-9 / Chapter G - Accounting	Approval

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Kansas Crossing Casino Internal Control Amendments

October 07, 2022

<u>Item #/ (Description)</u>	<u>Regulation Waiver?</u>	<u>Regulation/IC Reference</u>	<u>Staff Recommendation</u>
KC 98- Electronic Table Games	No	KCC 729	Approval

BOOT HILL CASINO & RESORT
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
OCTOBER 7, 2022

By: Ryan Deutsch

- 1) For the 27 days of September 2022, BHCR is experiencing an increase in Total Gaming Revenue of 2.35% over the same period in September 2021. Total Slot Revenue is down 0.52% and Table Games Revenue is up 28.04%. We will plan to provide total September numbers when they are available.

Upcoming Promotions & Events

- Weekly Kiosk Games
- Weekly Food and Beverage Specials
- Gift Promotions
- Trick or Treat Hot Seats
- VIP Promotions

Upcoming Entertainment & Events

- Los Angeles Azules – October 23
- Jake Owen – November 5
- Gloria Trevi – November 6
- Los Chicos del 512 – November 18
- Mannheim Steamroller – December 8
- Jamey Johnson – December 16

BOOT HILL CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	September 2022	September 2021	Fiscal YTD 2023	Fiscal YTD 2022
Electronic gaming machines	3,617,809.56	3,628,373.95	11,344,944.34	11,204,804.73
Table games	500,422.80	399,830.44	1,345,957.33	1,223,106.70
Other #	<u>5,554.89</u>	<u>2,111.04</u>	<u>5,789.97</u>	<u>2,219.11</u>
Total Lottery Gaming Facility Revenue	<u><u>4,123,787.25</u></u>	<u><u>4,030,315.43</u></u>	<u><u>12,696,691.64</u></u>	<u><u>12,430,130.54</u></u>
State Share 22%	907,233.20	886,669.39	2,793,272.16	2,734,628.72
Local Share 3%	123,713.62	120,909.46	380,900.75	372,903.92
Problem Gambling Share 2%	82,475.75	80,606.31	253,933.83	248,602.61
Casino Share 73%	3,010,364.69	2,942,130.26	9,268,584.90	9,073,995.29

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

**KANSAS STAR CASINO
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
October 7, 2022**

BY:

Doug Lang–Vice-President and General Manager

Operational Notes

- September admissions down 11.8% from September 2021

September 2022 Gaming Revenue –

- Total Gross Gaming Revenue down 5.9% to September 2021
- Slot Coin-In (Handle) down 4.7% to September 2021
- Slot hold (gross) up 1.6 pts to September 2021
- Table Game drop up 15.2% from September 2021
- Table Game hold is down 8.6 pts from September 2021

Past Arena Events

- Ted Nugent – August 5, 2022
- Brantley Gilbert – September 2, 2022
- Oak Ridge Boys – September 23, 2022

Upcoming Events

- Third Eye Blind – October 22, 2022
- National Finals Steer Roping – November 4-5, 2022
- Farm Expo Trade Show – December 1-3, 2022

KANSAS STAR CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	September 2022	September 2021	Fiscal YTD 2023	Fiscal YTD 2022
Electronic gaming machines	11,168,274.15	11,208,426.37	33,826,021.04	35,636,918.49
Table games	1,879,874.55	2,221,287.60	6,465,432.70	5,947,193.65
Other #	<u>7,332.17</u>	<u>6,819.68</u>	<u>7,565.25</u>	<u>7,082.40</u>
Total Lottery Gaming Facility Revenue	<u><u>13,055,480.87</u></u>	<u><u>13,436,533.65</u></u>	<u><u>40,299,018.99</u></u>	<u><u>41,591,194.54</u></u>
State Share 22% (Tier 1)**	2,872,205.79	2,956,037.40	8,865,784.18	9,150,062.80
State Share 2% marginal (Tier 2)**	-	-	-	-
Local Share 3%	391,664.43	403,096.01	1,208,970.57	1,247,735.84
Problem Gambling Share 2%	261,109.62	268,730.67	805,980.38	831,823.89
Casino Share 73%	9,530,501.04	9,808,669.56	29,418,283.86	30,361,572.01

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

HOLLYWOOD CASINO AT KANSAS SPEEDWAY
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
October 7, 2022

BY: LYDIA GARVEY – VICE PRESIDENT & GENERAL MANAGER

September 2022

Admissions

- September 2022 admissions were up 15.7% compared to September of 2021

September 2022 Revenue Numbers

- Total Gaming Revenue came in at \$14.0M – an increase of 21.3%
- Slot Revenue was \$11.8M - an increase of 10.2%
- Table Games Revenue (including Poker) was \$1.5M – an increase of 68.2%
- Sportsbook Revenue came in at \$762K for the initial month

Recent/Upcoming Events

- September 11 – Hollywood Casino 400 presented by Barstool Sportsbook NASCAR race
- September 15 – KC Chiefs Home Opener Watch Party
- September 16 – Sizzlin September Slot Tournament
- September 30 – Groceries for a Year
- October 1 - \$30K Slot Tournament
- October 7 – Money Booth
- October 8 – Halloween Lucky Ladies
- October 29 – VIP Trick or Treat for Slotplay

HOLLYWOOD CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	September 2022	September 2021	Fiscal YTD 2023	Fiscal YTD 2022
Electronic gaming machines	11,771,212.11	10,678,821.90	34,909,514.72	33,087,426.01
Table games	1,506,981.09	896,302.32	4,022,808.55	2,944,705.46
Other #	<u>2,405.62</u>	<u>1168.82</u>	<u>2,840.03</u>	<u>1,334.52</u>
Total Lottery Gaming Facility Revenue	<u>13,280,598.82</u>	<u>11,576,293.04</u>	<u>38,935,163.30</u>	<u>36,033,465.99</u>
State Share 22%	2,921,731.74	2,546,784.47	8,565,735.93	7,927,362.52
Local Share 3%	398,417.96	347,288.79	1,168,054.90	1,081,003.98
Problem Gambling Share 2%	265,611.98	231,525.86	778,703.27	720,669.32
Casino Share 73%	9,694,837.14	8,450,693.92	28,422,669.21	26,304,430.17

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

KANSAS CROSSING CASINO + HOTEL
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
October 7, 2022
By: Jeff McKain

Kansas Crossing Casino is reporting the following preliminary results for September 2022 vs September 2021;

- -2.1% Decrease in Admissions
- 3.8% Increase in Coin-In
- -1.5% Decrease in Table Drop
- 7.5% Increase in Net Slot Revenue
- 5.0% Increase in Net Gaming Revenue

Promotions + Events

- September
 - Kiosk Multiplier games every Tuesday.
 - Camp 49 Hot promotional specials every Wednesday.
 - Casino Hot Seats every Thursday.
 - Table Games Pick a Chip promotion every Friday.
 - Cash is King promotion Friday the 30th.
 - Casino gift day every Saturday.
 - Outside concert Saturday the 10th and 24th. (Uncle Kracher and Trace Adkins)
 - Additional gift day on Sunday the 25th.
- October
 - Kiosk Multiplier games every Tuesday.
 - Camp 49 Hot promotional specials every Wednesday.
 - Casino Hot Seats every Thursday.
 - Table Games Hot Seats every Friday.

- Cash is King promotion Friday the 28th.
- Monster Smash promotion every Saturday.
- Casino gift day every Saturday.
- Outside concert Saturday the 1st. (Hairball)
- Additional gift day on Sunday the 23rd.

KANSAS CROSSING CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	September 2022	September 2021	Fiscal YTD 2023	Fiscal YTD 2022
Electronic gaming machines	3,079,452.39	2,870,512.71	9,802,904.65	9,103,449.88
Table games	205,740.00	259,947.50	607,418.50	642,002.50
Other #	<u>637.00</u>	<u>503.79</u>	<u>794.00</u>	<u>652.79</u>
Total Lottery Gaming Facility Revenue	<u><u>3,285,829.39</u></u>	<u><u>3,130,964.00</u></u>	<u><u>10,411,117.15</u></u>	<u><u>9,746,105.17</u></u>
State Share 22%	722,882.47	688,812.08	2,290,445.77	2,144,143.14
Local Share 3%	98,574.88	93,928.92	312,333.51	292,383.16
Problem Gambling Share 2%	65,716.59	62,619.28	208,222.34	194,922.10
Casino Share 73%	2,398,655.45	2,285,603.72	7,600,115.52	7,114,656.77

***Unaudited-as reported by the Kansas Lottery Central Computer system.**

#Other sweeps, principally lost and found funds.

September 2022 Casino Financials

Casino Gaming Revenue for Month Ending September 30, 2022					
Revenue Source	Boot Hill Casino	Kansas Star Casino	Hollywood Casino	Kansas Crossing Casino	Total All Casinos
EGM	\$ 3,617,810	\$ 11,168,274	\$ 11,771,212	\$ 3,079,452	\$ 29,636,748
Table Games	500,423	1,879,875	1,506,981	205,740	4,093,018
Other #	5,555	7,332	2,406	637	15,930
Total	\$ 4,123,787	\$ 13,055,481	\$ 13,280,599	\$ 3,285,829	\$ 33,745,696

Cumulative Gaming Revenue per Fiscal Year					
Fiscal Year	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
2010	\$ 20,663,987	\$ -	\$ -	\$ -	\$ 20,663,987
2011	40,055,280	-	-	-	40,055,280
2012	43,886,501	98,855,928	54,622,687	-	197,365,116
2013	43,353,504	192,187,166	124,993,721	-	360,534,391
2014	39,906,275	181,079,650	132,036,392	-	353,022,317
2015	40,513,186	181,754,051	142,759,065	-	365,026,302
2016	38,937,088	181,600,677	143,833,330	-	364,371,095
2017	40,222,932	178,105,968	144,582,037	8,206,260	371,117,197
2018	41,186,638	182,084,527	148,770,984	32,465,853	404,508,001
2019	41,589,906	184,157,835	150,790,865	34,489,213	411,027,819
2020	32,971,510	150,355,262	122,114,403	28,620,752	334,061,926
2021	43,690,403	172,711,043	124,388,370	33,857,278	374,647,093
2022	49,581,344	162,352,371	149,127,943	39,911,158	400,972,817
2023	12,696,692	40,299,019	38,935,163	10,411,117	102,341,991
Total Since Opening	\$ 529,255,245	\$ 1,905,543,498	\$ 1,476,954,959	\$ 187,961,631	\$ 4,099,715,333

Fund Distribution FY 2023					
Recipients	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
State of Kansas	2,793,272	8,865,784	8,565,736	2,290,446	22,515,238
Local Governments	380,901	1,208,971	1,168,055	312,334	3,070,260
Problem Gambling and Addictions Fund	253,934	805,980	778,703	208,222	2,046,840
Casino Manager	9,268,585	29,418,284	28,422,669	7,600,116	74,709,653
Total	12,696,692	40,299,019	38,935,163	10,411,117	102,341,991

Fund Distribution Since Opening					
Recipients	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
State of Kansas	116,436,154	419,348,247	324,930,091	41,351,559	902,066,051
Local Governments	15,877,657	57,166,305	44,308,649	5,638,849	122,991,460
Problem Gambling and Addictions Fund	10,585,105	38,110,870	29,539,099	3,759,233	81,994,307
Casino Manager	386,356,329	1,390,918,075	1,078,177,120	137,211,991	2,992,663,516
Total	529,255,245	1,905,543,498	1,476,954,959	187,961,631	4,099,715,333

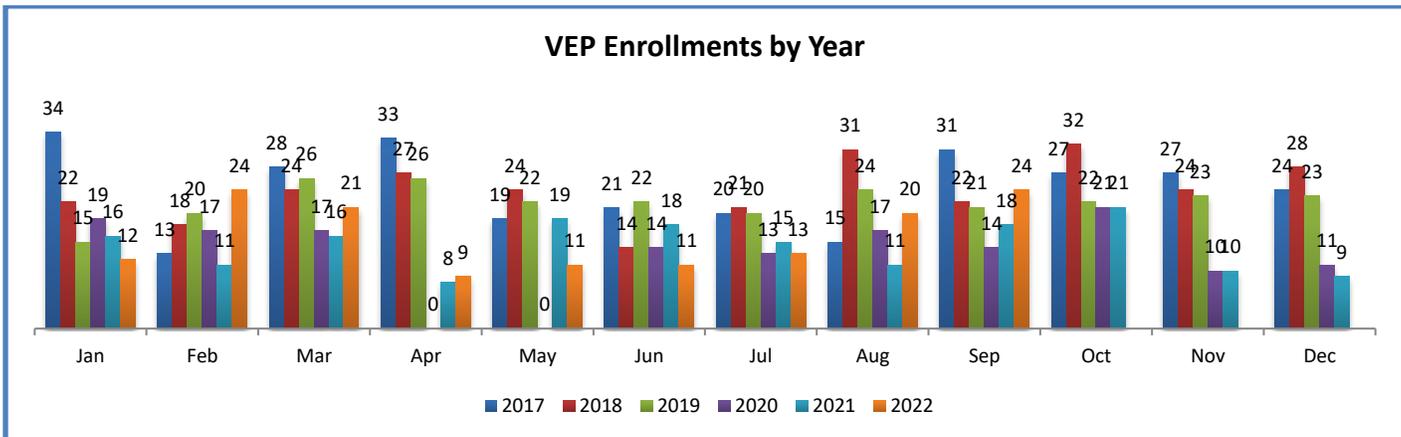
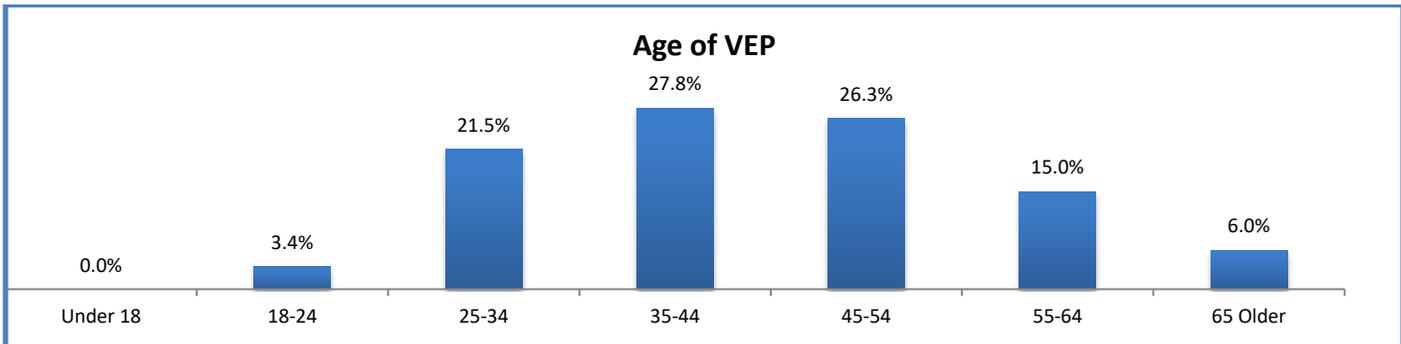
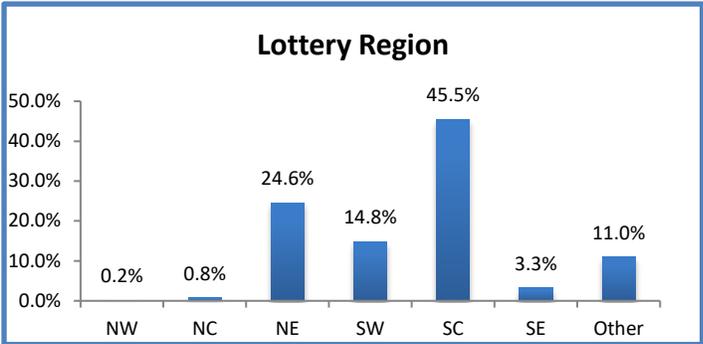
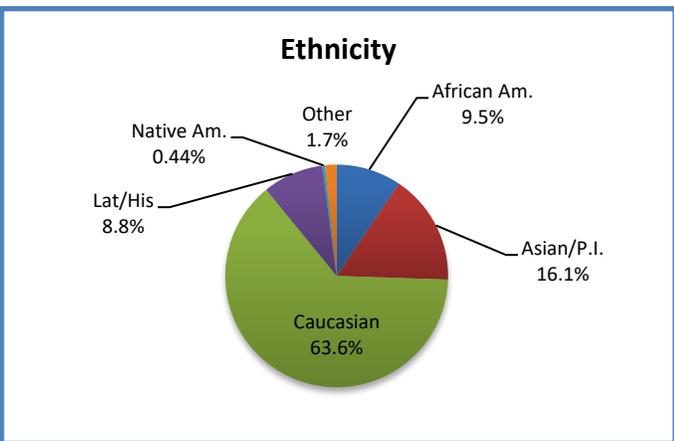
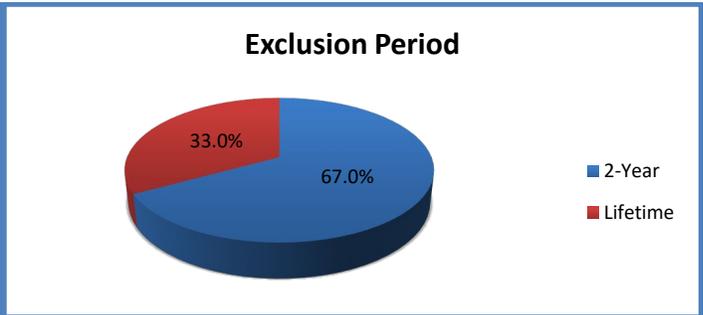
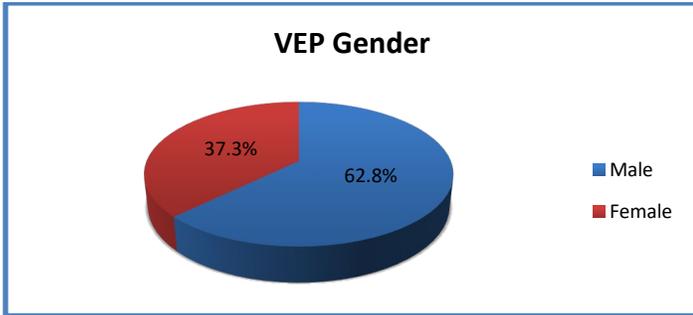
**Unaudited-as reported by the Kansas Lottery Central Computer system.*

#Other sweeps, principally lost and found funds.



Voluntary Exclusion Program January 2010 – September 2022

Voluntary Exclusions = 2797
Violation Incidents = 403 (359 individuals)



All Departments		Cash Fund Balances as of September 30, 2022															
DeptID	All	ELARF				Backgrounds				Illegal Gambling				Racing			
All Funds		Beg. Balance	3,970,163			Beg. Balance	179,051			Beg. Balance	121,184			Beg. Balance	66,510		
		Revenue	1,665,351			Revenue	182,813			Revenue	3,651			Revenue	-		
		Expenses	1,868,924			Expenses	93,587			Expenses	61,333			Expenses	669		
		End Balance	3,766,590			End Balance	268,277			End Balance	63,502			End Balance	65,841		
Fund	BudgetUnit	Grand Total															
		All Funding Sources															
		YTD FY2022	YTD FY2023	\$ VARIANCE	% VARIANCE	September	September	\$ VARIANCE	% VARIANCE	YTD FY2023	YTD FY2023	\$ VARIANCE	% VARIANCE				
		ACTUALS	ACTUALS			FY2022	FY2023			BUDGET	ACTUALS						
						ACTUALS	ACTUALS										
51000	Payroll	1,295,812	1,639,733	343,920	27%	425,493	681,986	256,494	60%	1,711,644	1,639,733	-71,911	-4%				
10	Shrinkage	0	0	0	0%	0	0	0	0%	-128,353	0	128,353	-100%				
Net Salaries and Wages		1,295,812	1,639,733	343,920	27%	425,493	681,986	256,494	60%	1,583,291	1,639,733	56,442	4%				
52000	Communication	18,777	18,381	-396	-2%	9,457	8,701	-756	-8%	21,300	18,381	-2,919	-14%				
52100	Freight and Express	278	374	96	35%	53	134	81	153%	325	374	49	15%				
52200	Printing and Advertising	0	0	0	0%	0	0	0	0%	363	0	-363	-100%				
52300	Rents	53,901	54,318	416	1%	36	106	70	194%	60,288	54,318	-5,970	-10%				
52400	Repair/Service/Mainten	2,993	4,867	1,874	63%	2,694	58	-2,636	-98%	13,927	4,867	-9,060	-65%				
52510	InState Travel and Subsistence	8,852	9,557	705	8%	476	3,877	3,401	715%	46,721	9,557	-37,164	-80%				
52520	Out of State Travel and Subsistence	6,916	4,973	-1,942	-28%	6,916	521	-6,395	-92%	0	4,973	4,973	0%				
52530	International Travel and Subsistence	0	0	0	0%	0	0	0	0%	0	0	0	0%				
52600	Fees-Other Services	98,178	106,828	8,650	9%	20,218	58,006	37,788	187%	79,235	106,828	27,593	35%				
52700	Fee-Professional Services	509	2,220	1,711	336%	80	1,036	956	1195%	20,638	2,220	-18,417	-89%				
52900	Other Contractual Services	7,321	3,707	-3,614	-49%	3,370	0	-3,370	-100%	5,511	3,707	-1,804	-33%				
Subtotal Contractual Services		197,724	205,225	7,501	4%	43,300	72,439	29,139	67%	248,306	205,225	-43,081	-17%				
53200	Food for Human Consumption	0	11	11	0%	0	0	0	0%	0	11	11	0%				
53400	Maint Constr Material Supply	4,472	746	-3,726	-83%	76	746	670	876%	1,025	746	-279	-27%				
53500	Vehicle Part Supply Accessory	2,134	3,373	1,239	58%	753	1,309	557	74%	7,739	3,373	-4,365	-56%				
53600	Pro Science Supply Material	95	44	-51	-54%	10	0	-10	-100%	6,465	44	-6,421	-99%				
53700	Office and Data Supplies	2,608	6,565	3,956	152%	458	4,577	4,119	899%	18,639	6,565	-12,074	-65%				
53900	Other Supplies and Materials	592	7,936	7,344	1240%	124	7,333	7,209	5795%	1,075	7,936	6,861	638%				
Subtotal Commodities		9,902	18,676	8,774	89%	1,421	13,965	12,544	883%	34,943	18,676	-16,267	-47%				
54000	TOTAL Capital Outlay	22,273	160,880	138,607	622%	18,517	37,934	19,417	105%	33,825	160,880	127,055	376%				
55960	Vol Retirement Incentive	0	0	0	0%	0	0	0	0%	1,749	0	-1,749	-100%				
56000	Debt Service - Principal	0	0	0	0%	0	0	0	0%	0	0	0	0%				
56100	Payments for Interest and Service	0	0	0	0%	0	0	0	0%	0	0	0	0%				
Subtotal VRIP and Debt Service		0	0	0	0%	0	0	0	0%	1,749	0	-1,749	-100%				
Grand Total		1,525,712	2,024,513	498,801	33%	488,731	806,325	317,594	65%	1,902,114	2,024,513	122,400	6%				

*This report has not been audited by the State of Kansas and is intended solely for the use of the Executive Director of the Kansas Racing and Gaming Commission.

October 2022 - September 2023

Kansas Racing and Gaming Commission Planner

Oct 2022						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

OCTOBER

7 *Commission Meeting*

NOVEMBER

18 *Commission Meeting*

DECEMBER

16 *Commission Meeting*

Apr 2023						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

Nov 2022						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

JANUARY

13 *Commission Meeting*

FEBRUARY

17 *Commission Meeting*

May 2023						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

MARCH

17 *Commission Meeting*

APRIL

14 *Commission Meeting*

MAY

12 *Commission Meeting*

Jun 2023						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

Dec 2022						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

JUNE

16 *Commission Meeting*

JULY

14 *Commission Meeting*

AUGUST

18 *Commission Meeting*

Jul 2023						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Jan 2023						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

SEPTEMBER

15 *Commission Meeting*

Aug 2023						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Feb 2023						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

Mar 2023						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Sep 2023						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30